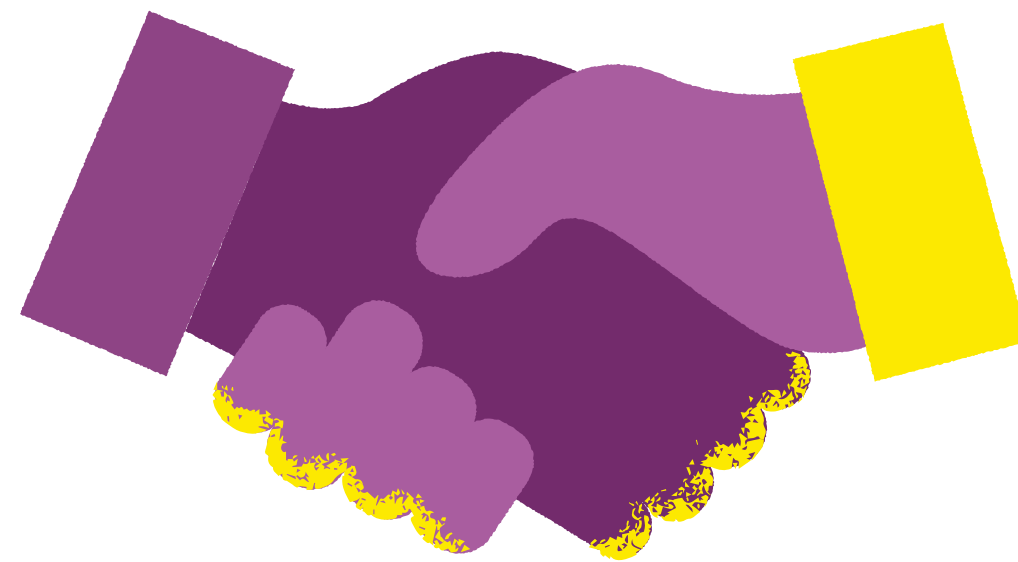
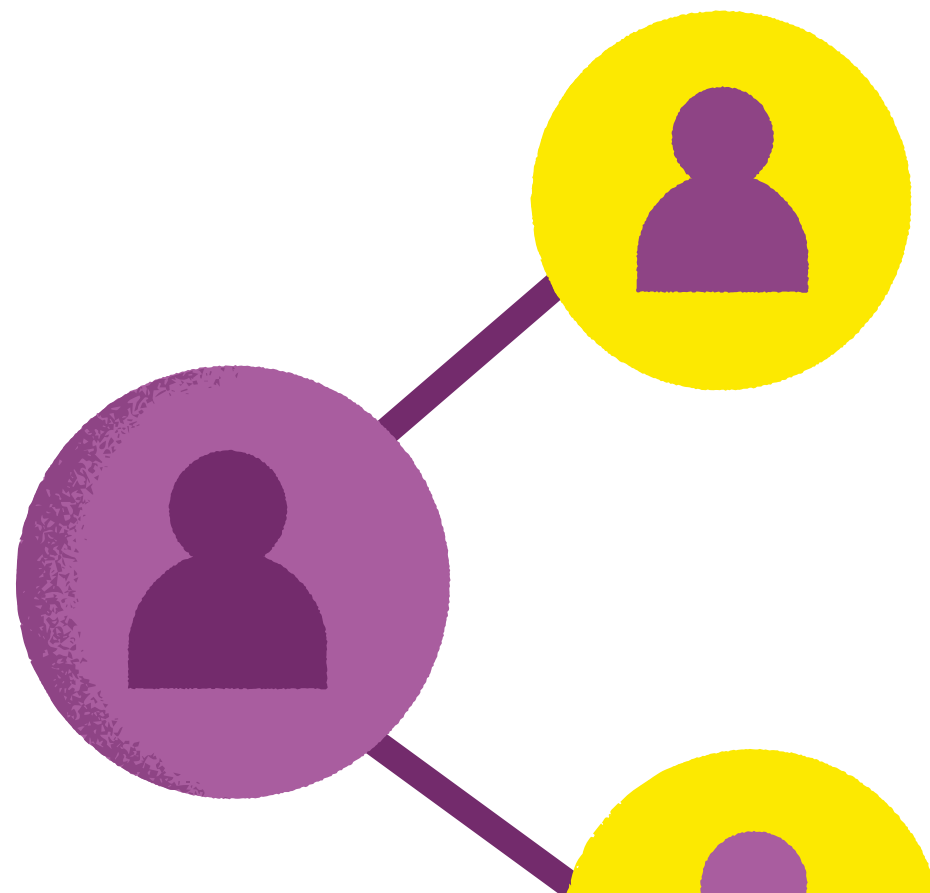


# THE POWER OF NETWORKING

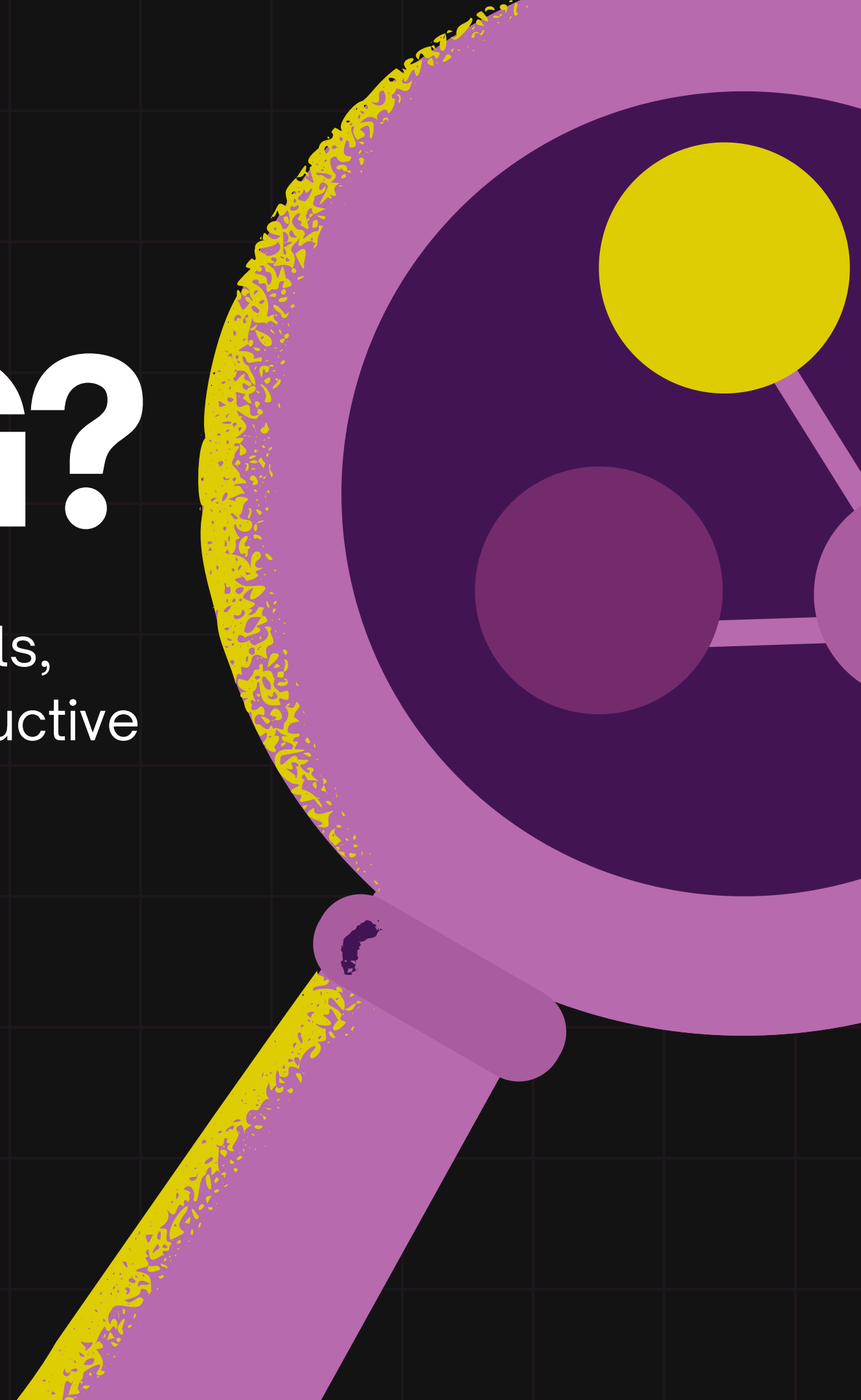
Unlocking Opportunities through Connections



# WHAT IS NETWORKING?

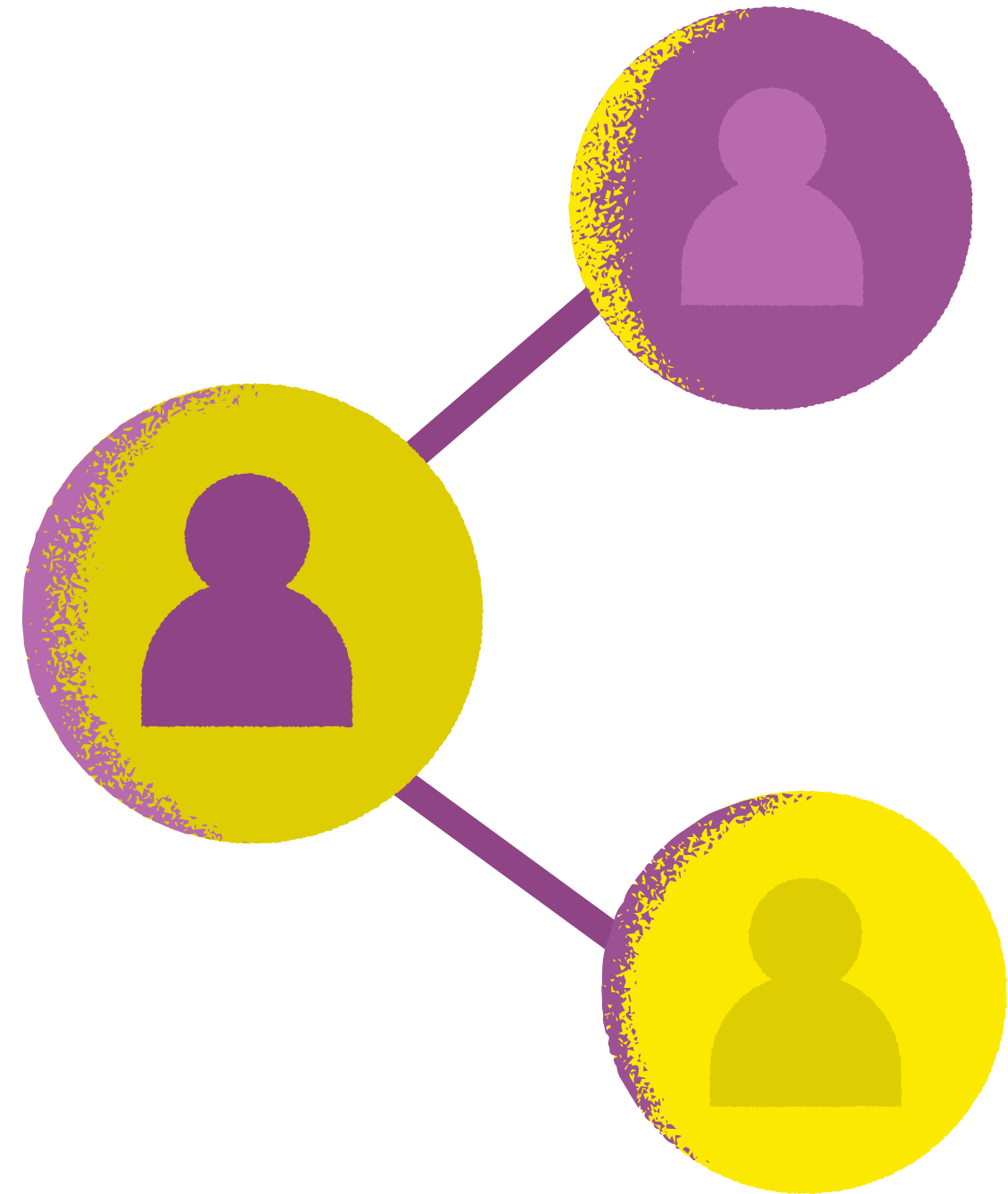
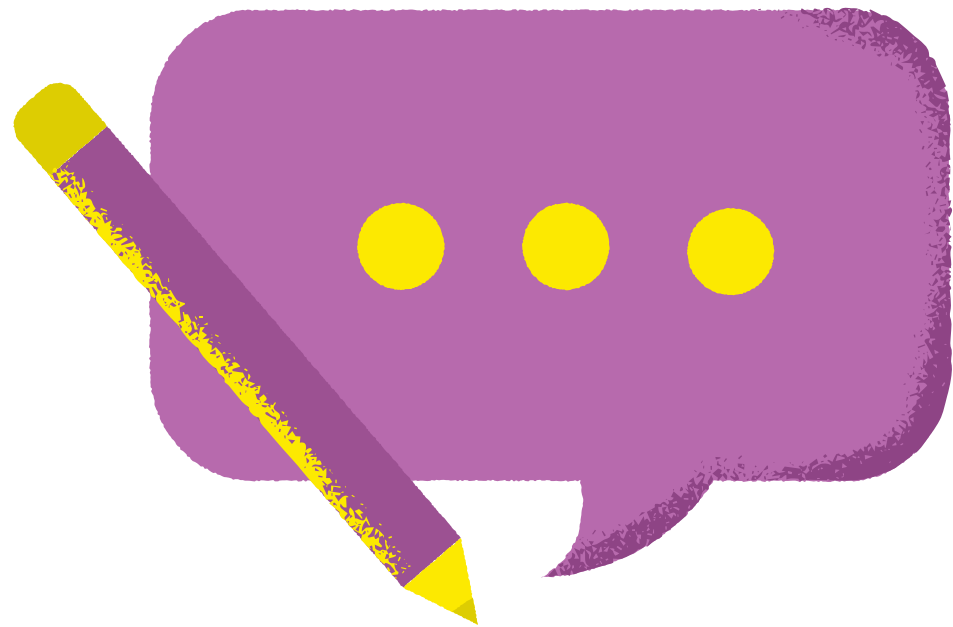
“the exchange of information or services among individuals, groups, or institutions specifically : the cultivation of productive relationships for employment or business”

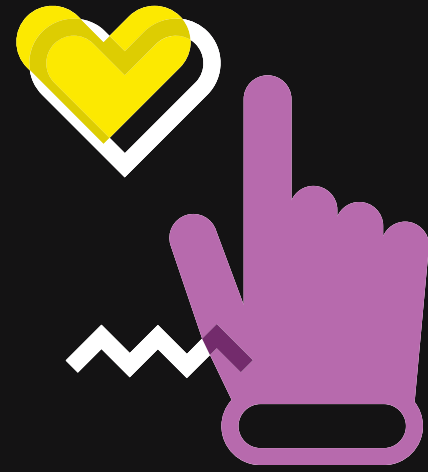
-Merriam Webster Dictionary



# NETWORKING EXERCISE

In room networking - 10 minutes

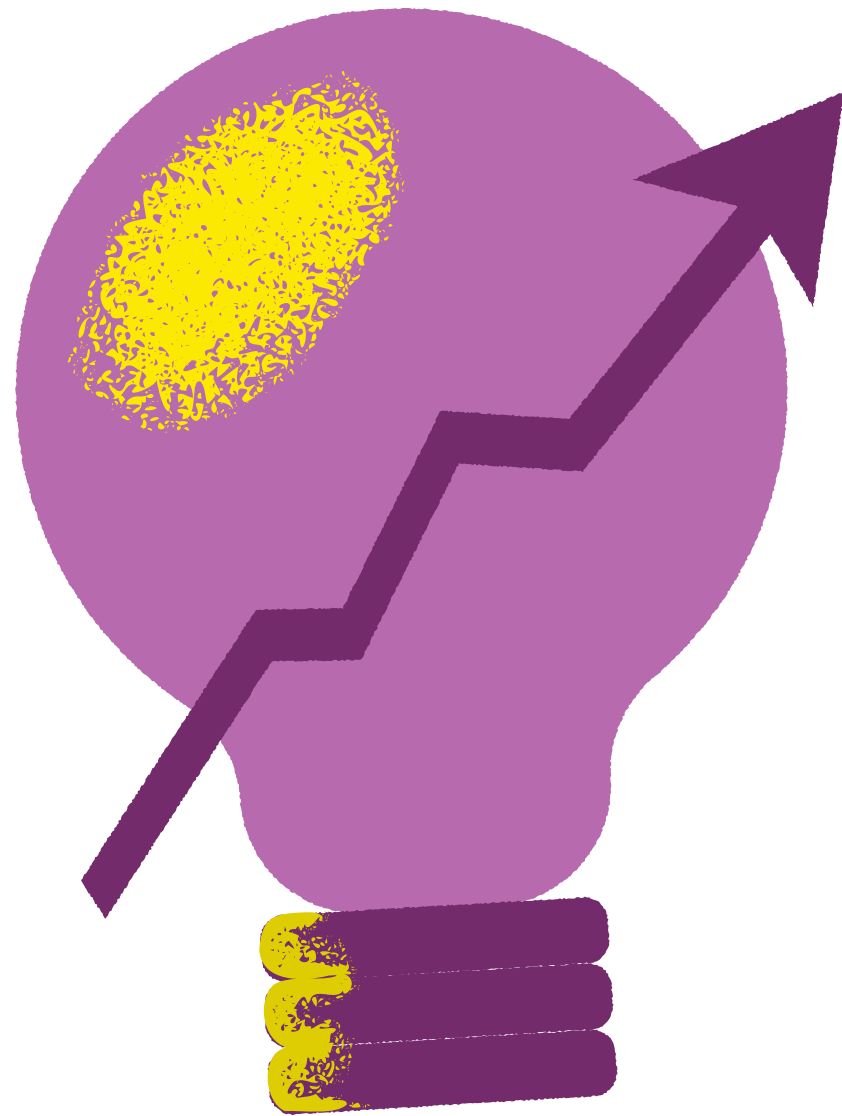




*flourish.*

# HOW NETWORKING PLAYED A ROLE IN MY JOURNEY





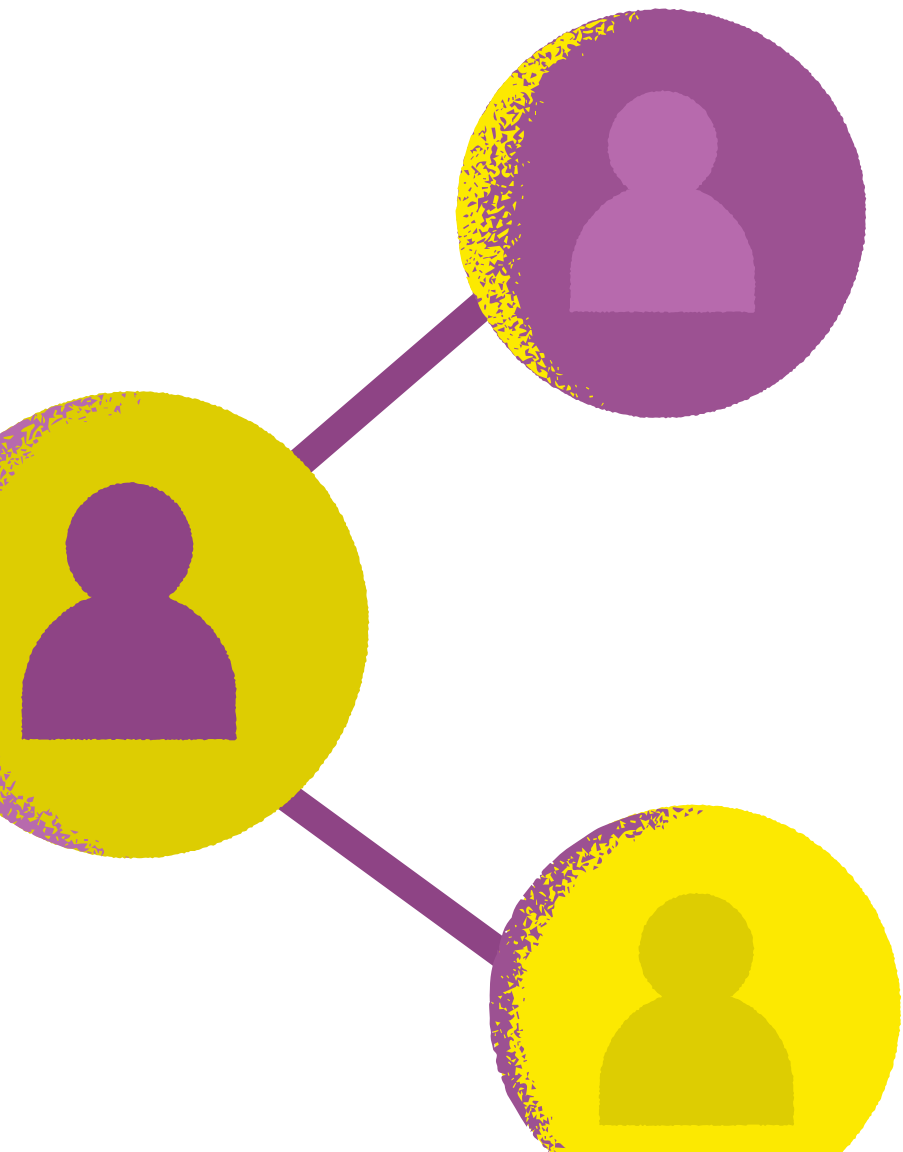
# WHY IS NETWORKING IMPORTANT?

Networking plays a big role in your career advancement. It can help you find jobs, get promoted, and connect with mentors who can guide you.



# NETWORKING EXERCISE

Value Pitch - Independently - 10 minutes



- Who are you?
- What do you bring to the table?
- What impact have you made?
- Where are you going?
- Keep vp to less than 1 minute



## Jazmin's Value Pitch

I am a strategic operator and leadership development advocate who is passionate about helping individuals and organizations grow with clarity, confidence, and purpose.

I bring strong executive partnership, operational leadership, and people-centered communication, and I am known for building trust, aligning teams, and turning strategy into meaningful action.

In my role as Chief of Staff in the tech industry, I helped drive executive alignment and large-scale strategic initiatives across a global organization, enabling leadership teams to operate more effectively and deliver stronger outcomes for customers and employees.

Looking ahead, I want to continue leading and building programs that empower people to grow and thrive; whether inside organizations or through my work with Flourish at companies and communities that believe in developing talent, creating opportunity, and leading with purpose.



*Flourish.*

**5 MINUTE BREAK**

*flourish.*


# CORE NETWORKING PRINCIPLES

Lead with curiosity and value

Be intentional


Nurture and sustain

# Mentor - Coach - Sponsor



Offers guidance and wisdom

Helps unlock your potential



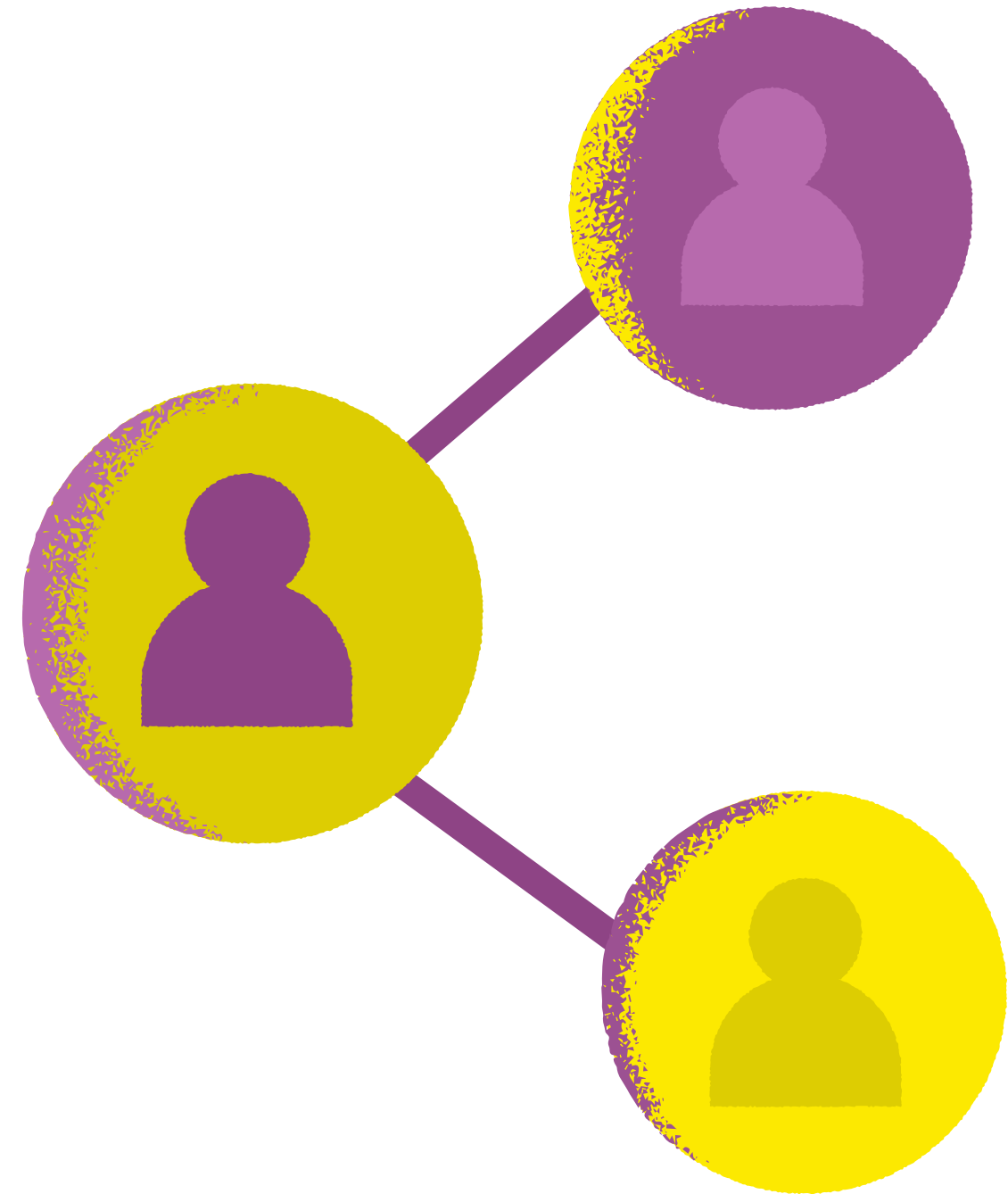
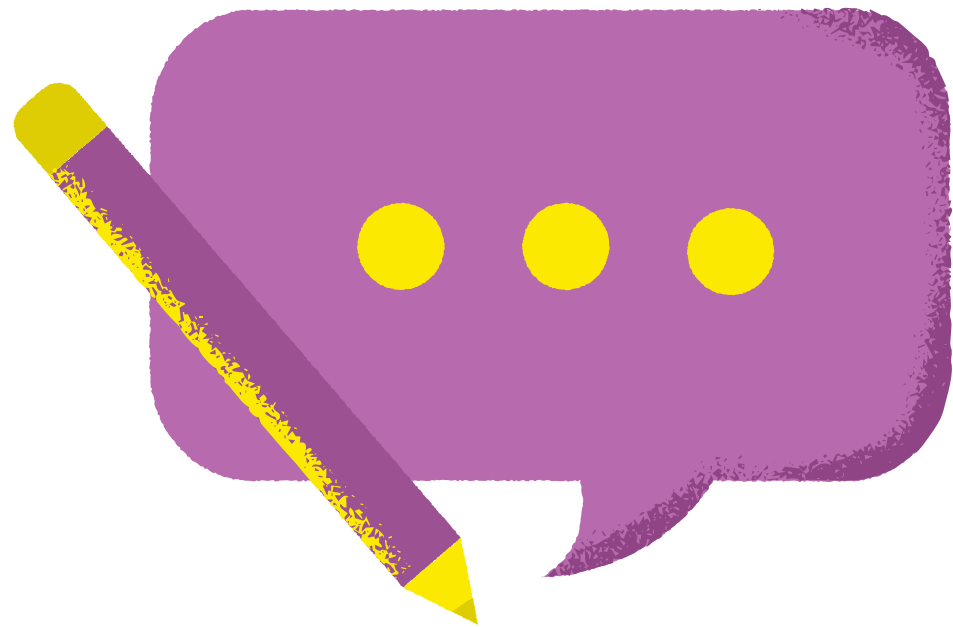
Uses their influence to advocate for you

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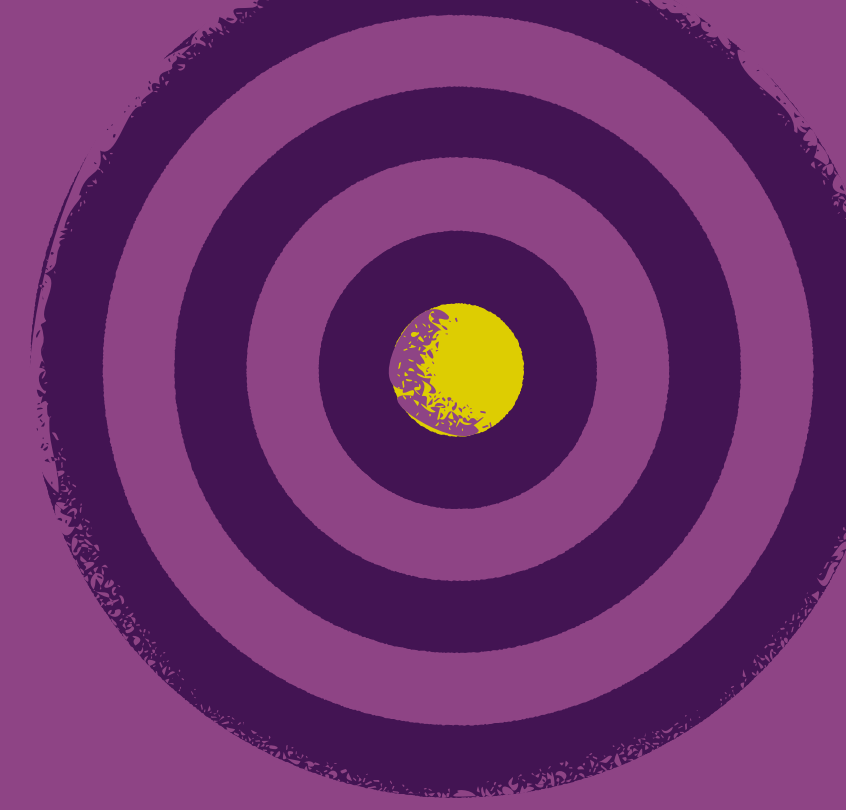


# NETWORKING EXERCISE

Build your 3-2-1 Map - Independently - 10 minutes



# Build your 3-2-1 Map



Three People I already know



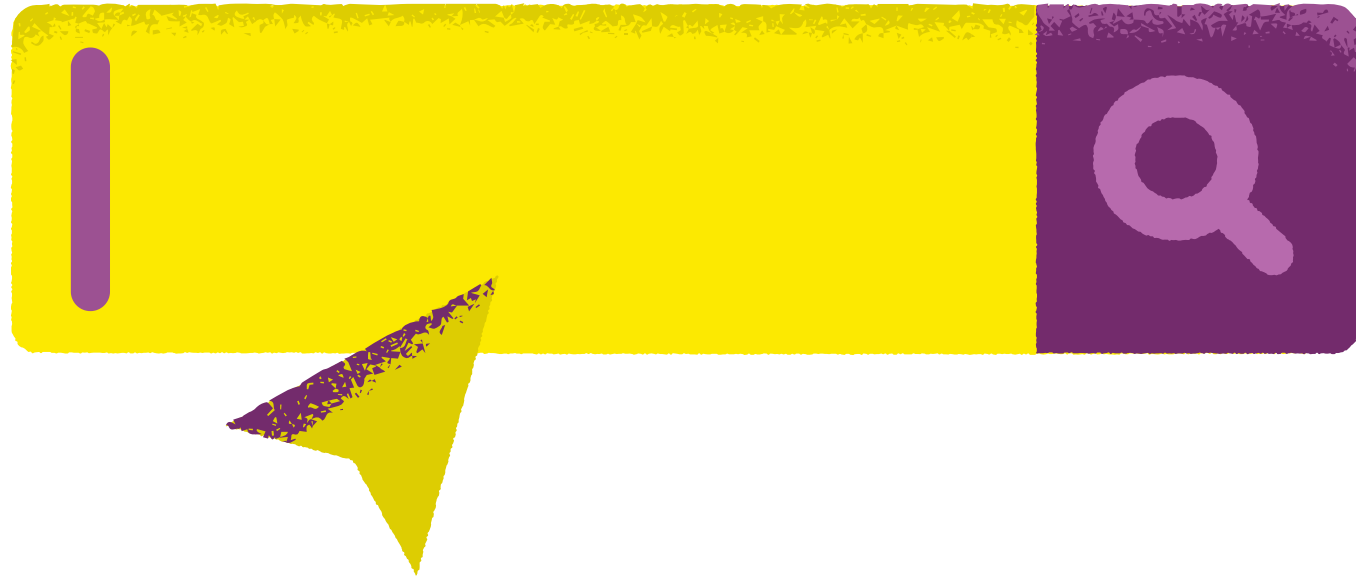
Two People I want to meet



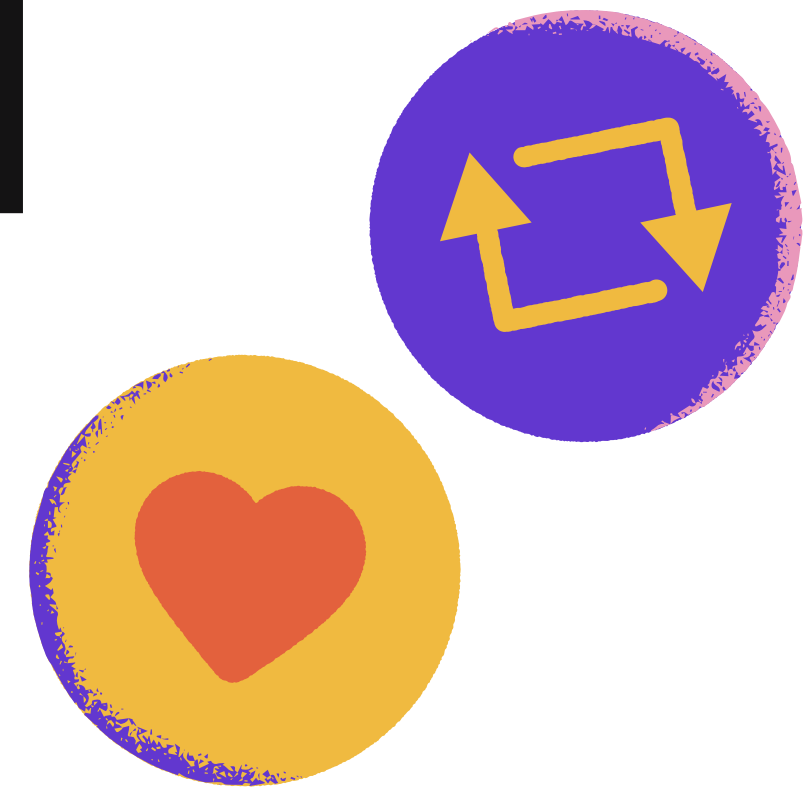
One person I am curious about

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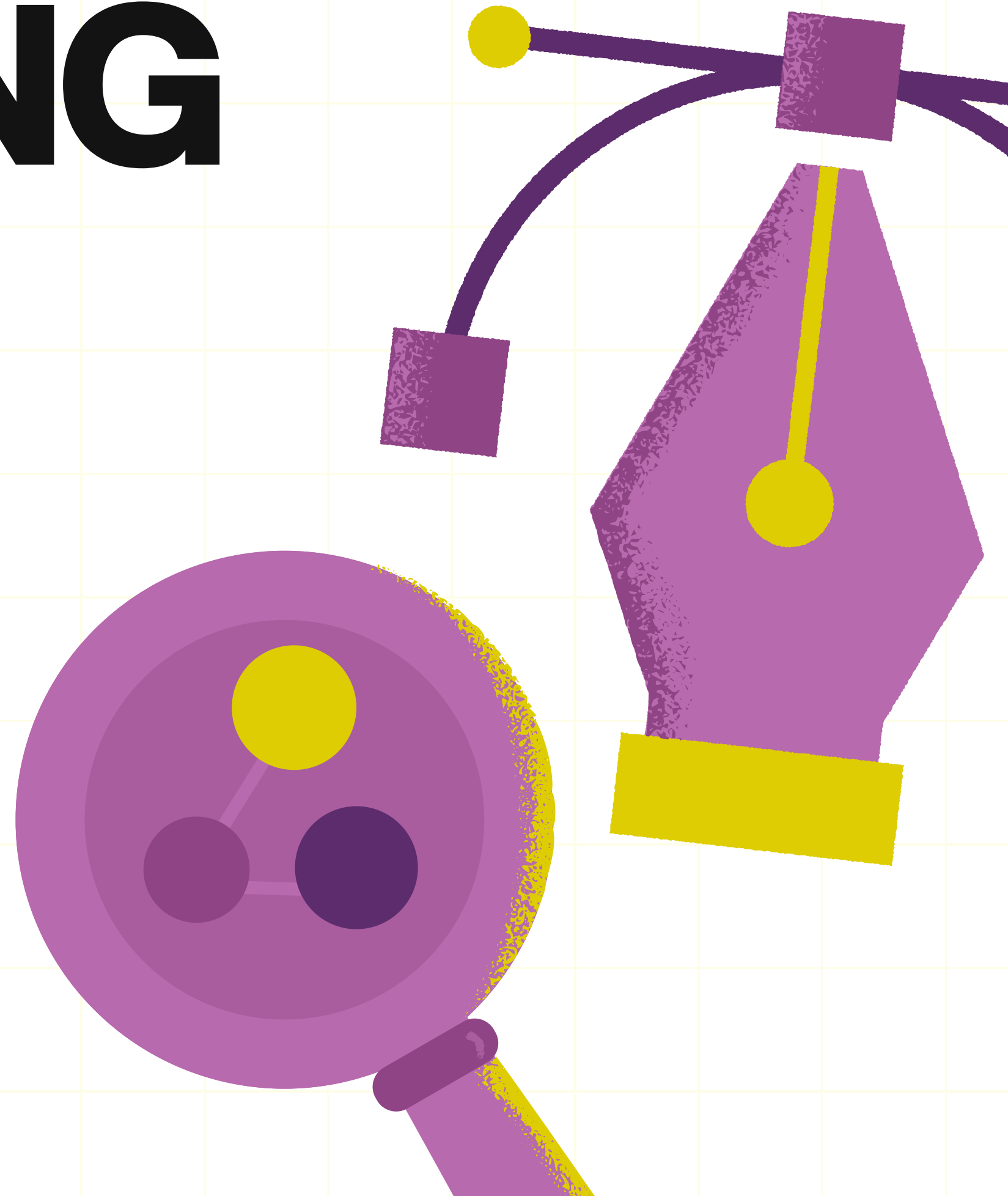
*flourish.*

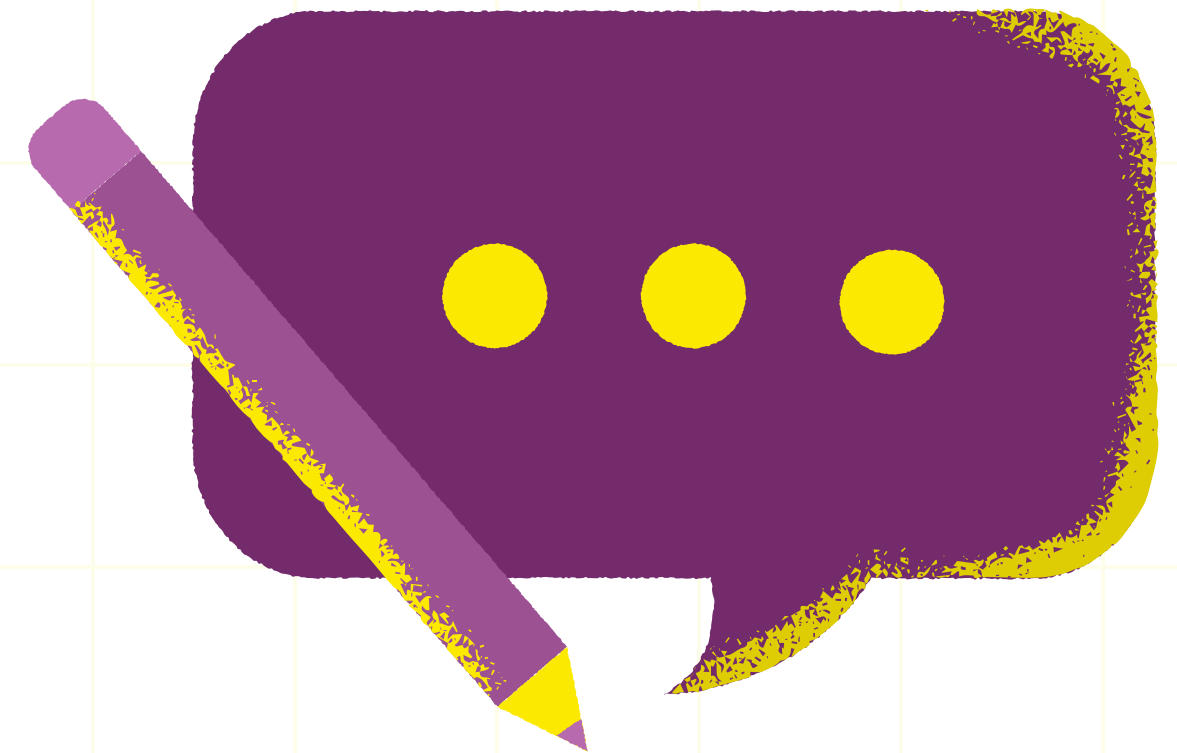
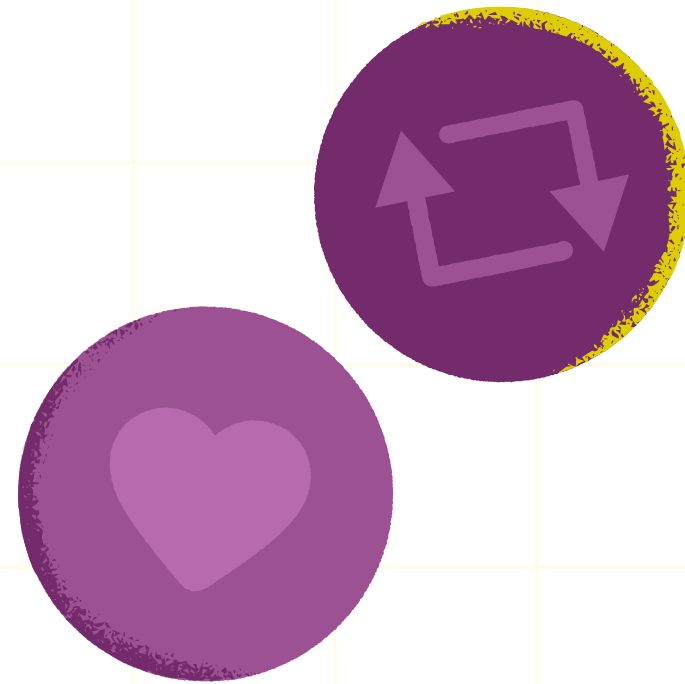
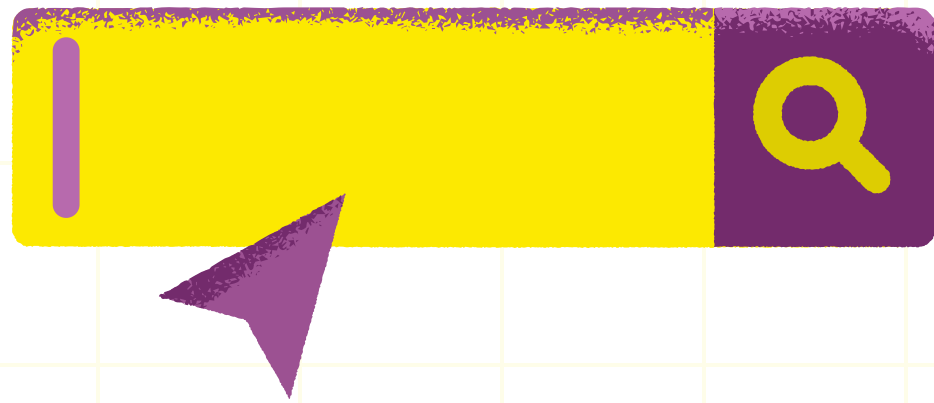


# NETWORKING IN ACTION



# NETWORKING TIPS FOR BEGINNERS





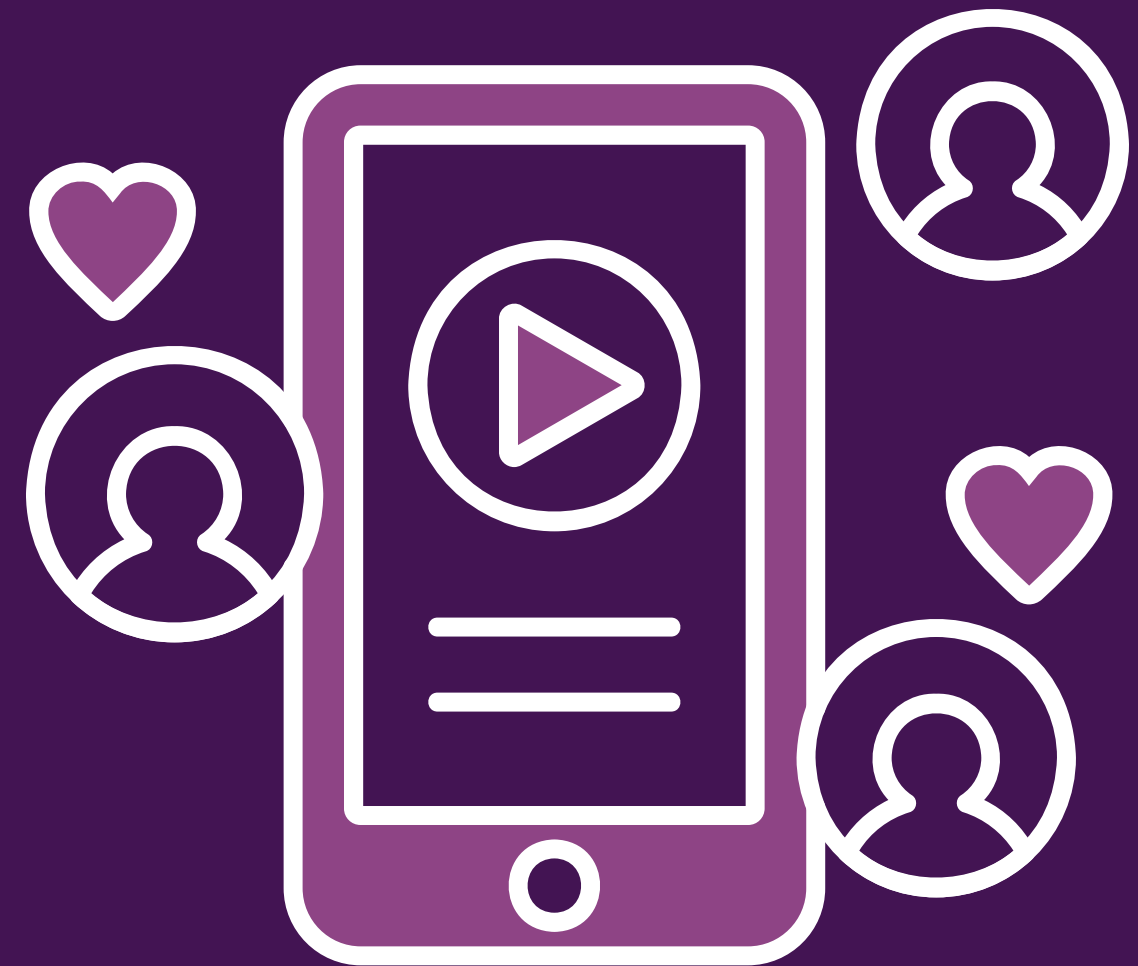
# KEY TAKEAWAYS



Networking is about building relationships, not just collecting contacts. It can open doors to exciting opportunities and help you reach your goals.

# CALL TO ACTION

Post one take away from  
this workshop on social  
media and tag  
[@Flourishwithjazmin](#)



*Flourish.*

# THANK YOU FOR YOUR ATTENTION

*flourish.*

We value your feedback.  
Please scan QR code to  
complete the brief survey.



# Contact Us

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 [www.instagram.com/flourishwithjazmin/](http://www.instagram.com/flourishwithjazmin/)

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